

ONE59

TRADING & CONSULTING
GROUP



2016



GERMANY
TRADE & INVEST

ONE59 Trading & Consulting Group

TRADING

ONE59 Group is an international trading and consulting Company, which is headquartered in Germany (Hamburg) and has additional offices around the globe.

With more than 35 years of experience and partner companies in Europe, North America, and the Middle East, our trading Company is specialized in global food and agribusiness, chemicals and basic construction materials as well as in healthcare and life sciences. Our multinational trading team of experts has many years of experience with sourcing the right products around the world.

We are always eager to develop new trading partners, while continuing to maintain the valuable relationships we have already established in international trade markets.



CONSULTING & RESEARCH

Furthermore ONE59 is an international market research and consultancy company in the fields of corporate strategy, market entry strategy, sales performance, brand management, intellectual property, and growth strategy. Our network contains more than 280 consultants across 14 European countries. For more than 5 years, we have been supplying several dozen customers from 14 countries with up-to-date market intelligence. Building on our extensive market knowledge, we create new prospects for your strategic and operational decisions.

PRODUCTS AND INDUSTRY EXPERIENCE

Our group supplies and provides the following products and services:



Food and agribusiness

Agrochemicals & crop protection, food processing, beverage manufacturing, organic food & farming, food distribution & retail, animal health & food safety, food Services



Chemicals and basic construction materials

Bitumen, cement and clinker



Healthcare and life sciences

Pharmaceuticals, biomedical engineering, medical devices and technology, healthcare services, health & wellness products

OUR TARGETS

The main objectives of our group are to develop business, knowledge and international cultural exchange. We aim to promote our business in other countries, especially in the Middle East, and we strive for the improvement of the quality and access of food, construction materials, and medicinal and Pharmaceutical products by using the existing experience, knowledge, and networks of developed countries, such as Germany.

MISSION STATEMENT

Our group’s mission is to provide high quality products and services, trust, and flexible cooperation with our partners and customers at every stage of the business. We are driven by the passion to fully utilize our knowledge, creativity, and collaboration to build relationships that create sustainable growth and profit for our company as well as for our partners in the ever changing global marketplace.

With the exceptional quality and reliability of our services, we have always been able to fulfill our partners’ and customers’ requirements and establish long-term complementary win-win relationships with our clients from all over the world.

Our Core Values

- Entrepreneurial and growth oriented
- Continuously learning and leveraging knowledge
- Creative
- Effective risk managers
- Collaborators within and beyond the company
- Relationship builders
- Creating a stimulating and rewarding place to work
- Trustworthy with a high level of integrity

OUR EXPERTISE

Personal presence is essential for operating effectively and efficiently in frequently fluctuating markets, such as producer and consumer markets. Backed by a network of partners we regularly supply our customers and partners on-site with timely information regarding market trends and significant developments. Many of our traders are native to the countries with which we have business relationships, allowing them to have a better knowledge of the client’s specific country and needs. They communicate fluently in over 10 languages.

We have also become experts at the logistics, dealing with land and ocean shipments, and will arrange for the movement of the product so that you can focus on your own business. We offer both containerized and break bulk shipments in a range of packaging options. Delivering personal service through coordinated teamwork is the backbone of our sales commitment. Our sales and logistics teams are connected at every stage of the process as we coordinate the movement and international delivery of trade products from one side of the globe to the other.

Through close contact with our suppliers and regular audits of their factories, we guarantee constant compliance of quality standards to our customers. Our strong market position enables our customers to benefit in terms of purchase price and purchase conditions.



CONTRACT EXECUTION

Shipping, insurance, and provision of the contractual documentation require special capabilities - depending on the customer and the official requirements. Our qualified and experienced staff ensures prompt, accurate and smooth processing of our international contracts. This often means significant cost savings for our clients.

QUALITY MANAGEMENT

For a supplier of raw material for the food industry and health products, stringent and thoughtful quality management is the most important task – next to assuring timely availability of the product.

Our company is certified according to the standard “FSSC 22000”, “IEC 60601”, and “RAL Gütezeichen Medizintechnik”, which testifies the effectiveness of our quality management. Furthermore, we pursue to remain firmly committed to a high quality standard of monitored processes. We address this commitment with an in house specialist of food technology. We assure compliance with our customers’ quality requirements through close contact with our partners on-site and with regular audits of origin processing plants.

SERVICES

We specialize in supporting multinational corporations and private equity investors in Middel-East and German-related M&A and investment activities, such as financing and investing in our own business fields. We provide fact-based, strategy-driven solutions tailored specifically to your organization, your growth objectives, and your specific situation. To ensure the relevance of our advice, we emphasize going directly to market participants for key information and insights about your target markets.

THANK YOU FOR YOUR INTEREST IN OUR GROUP

Contact us to find out more about customized offer for your organization. Please choose from the following contact options:

ONE59 GmbH

Paul-Sorge-Str. 22, 22459 Hamburg, Germany

Retaining our services

Email Mohammad AleHosseini, our Managing Director (alehosseini@one59.de)

Career inquiries

Email our HR Director (jan.herrman@one59.de)

Other inquiries

Email our Support Team (info@one59.de)

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